

## Ventura MLS listings - pending home sales

Pending sales (escrow) are a leading edge indicator of current market activity.  
This includes both single family homes and condos.

|                          | <u>2009</u> | <u>2008</u> | <u>2007</u> |
|--------------------------|-------------|-------------|-------------|
| <b>January</b>           | 74          | 48          | 70          |
| <b>February</b>          | 77          | 75          | 69          |
| <b>March</b>             |             | <u>79</u>   | <u>88</u>   |
| <b>Total 1st quarter</b> |             | 202         | 227         |
| <b>April</b>             |             | 91          | 71          |
| <b>May</b>               |             | 92          | 78          |
| <b>June</b>              |             | <u>88</u>   | <u>76</u>   |
| <b>Total 2nd quarter</b> |             | 271         | 225         |
| <b>July</b>              |             | 99          | 60          |
| <b>August</b>            |             | 80          | 43          |
| <b>September</b>         |             | <u>91</u>   | <u>49</u>   |
| <b>Total 3rd quarter</b> |             | <u>270</u>  | <u>152</u>  |
| <b>October</b>           |             | 90          | 53          |
| <b>November</b>          |             | 71          | 49          |
| <b>December</b>          |             | <u>76</u>   | <u>48</u>   |
| <b>Total 4th quarter</b> |             | 237         | 150         |