

Ventura MLS listings - pending home sales

Pending sales (escrow) are a leading edge indicator of current market activity.
This includes both single family homes and condos.

| | <u>2011</u> | <u>2010</u> | <u>2009</u> | <u>2008</u> | <u>2007</u> |
|--------------------------|-------------|-------------|-------------|-------------|-------------|
| January | 60 | 78 | 74 | 48 | 70 |
| February | 70 | 73 | 77 | 75 | 69 |
| March | <u>67</u> | <u>95</u> | <u>69</u> | <u>79</u> | <u>88</u> |
| Total 1st quarter | 197 | 246 | 220 | 202 | 227 |
| April | | 100 | 75 | 91 | 71 |
| May | | 80 | 81 | 92 | 78 |
| June | | <u>84</u> | <u>75</u> | <u>88</u> | <u>76</u> |
| Total 2nd quarter | | 264 | 231 | 271 | 225 |
| July | | 83 | 84 | 99 | 60 |
| August | | 95 | 82 | 80 | 43 |
| September | | <u>71</u> | <u>86</u> | <u>91</u> | <u>49</u> |
| Total 3rd quarter | | 249 | 252 | 270 | 152 |
| October | | 57 | 75 | 90 | 53 |
| November | | 76 | 71 | 71 | 49 |
| December | | <u>65</u> | <u>81</u> | <u>76</u> | <u>48</u> |
| Total 4th quarter | | 198 | 227 | 237 | 150 |