

## Camarillo MLS listings - pending home sales

Pending sales (escrow) are a leading edge indicator of current market activity.  
This includes both single family homes and condos.

|                       | <u>2012</u> | <u>2011</u> | <u>2010</u> | <u>2009</u> | <u>2008</u> | <u>2007</u> |
|-----------------------|-------------|-------------|-------------|-------------|-------------|-------------|
| <b>January</b>        | 74          | 75          | 45          | 52          | 41          | 64          |
| <b>February</b>       | 65          | 62          | 67          | 59          | 54          | 74          |
| <b>March</b>          |             | <u>78</u>   | <u>88</u>   | <u>57</u>   | <u>46</u>   | <u>73</u>   |
| <b>Total 1st qtr.</b> |             | 215         | 200         | 168         | 141         | 211         |
| <b>April</b>          |             | 79          | 84          | 83          | 69          | 72          |
| <b>May</b>            |             | 75          | 70          | 85          | 69          | 69          |
| <b>June</b>           |             | <u>73</u>   | <u>75</u>   | <u>67</u>   | <u>71</u>   | <u>50</u>   |
| <b>Total 2nd qtr.</b> |             | 227         | 229         | 235         | 209         | 191         |
| <b>July</b>           |             | 74          | 73          | 70          | 74          | 61          |
| <b>August</b>         |             | 65          | 68          | 84          | 69          | 51          |
| <b>September</b>      |             | <u>66</u>   | <u>51</u>   | <u>74</u>   | <u>74</u>   | <u>42</u>   |
| <b>Total 3rd qtr.</b> |             | 205         | 192         | 228         | 217         | 154         |
| <b>October</b>        |             | 57          | 41          | 75          | 73          | 40          |
| <b>November</b>       |             | 66          | 64          | 68          | 37          | 30          |
| <b>December</b>       |             | <u>45</u>   | <u>49</u>   | <u>50</u>   | <u>40</u>   | <u>35</u>   |
| <b>Total 4th qtr.</b> |             | 168         | 154         | 193         | 150         | 105         |