

## Oxnard MLS listings - pending home sales

Pending sales (escrow) are a leading edge indicator of current market activity.  
This includes both single family homes and condos.

|                       | <u>2012</u> | <u>2011</u> | <u>2010</u> | <u>2009</u> | <u>2008</u> | <u>2007</u> |
|-----------------------|-------------|-------------|-------------|-------------|-------------|-------------|
| <b>January</b>        | 127         | 120         | 128         | 222         | 99          | 87          |
| <b>February</b>       | 128         | 111         | 133         | 205         | 140         | 83          |
| <b>March</b>          | <u>134</u>  | <u>144</u>  | <u>160</u>  | <u>221</u>  | <u>167</u>  | <u>76</u>   |
| <b>Total 1st qtr.</b> | 389         | 375         | 421         | 648         | 406         | 246         |
| <b>April</b>          | 128         | 118         | 170         | 232         | 165         | 61          |
| <b>May</b>            |             | 147         | 121         | 188         | 176         | 75          |
| <b>June</b>           |             | <u>120</u>  | <u>146</u>  | <u>209</u>  | <u>206</u>  | <u>62</u>   |
| <b>Total 2nd qtr.</b> |             | 385         | 437         | 629         | 547         | 198         |
| <b>July</b>           |             | 120         | 142         | 169         | 228         | 63          |
| <b>August</b>         |             | 147         | 152         | 159         | 231         | 54          |
| <b>September</b>      |             | <u>130</u>  | <u>120</u>  | <u>169</u>  | <u>227</u>  | <u>65</u>   |
| <b>Total 3rd qtr.</b> |             | 397         | 414         | 497         | 686         | 182         |
| <b>October</b>        |             | 125         | 97          | 163         | 273         | 49          |
| <b>November</b>       |             | 141         | 106         | 150         | 230         | 67          |
| <b>December</b>       |             | <u>109</u>  | <u>117</u>  | <u>148</u>  | <u>219</u>  | <u>59</u>   |
| <b>Total 4th qtr.</b> |             | 375         | 320         | 461         | 722         | 175         |